

*IMPLEMENTING THE NECP WEBINARS*

# MONEY TALKS: FUNDING YOUR EMERGENCY COMMUNICATIONS CAPABILITIES

OCTOBER 21, 2020



# Agenda

- **Webinar Overview and Objectives**
- **National Emergency Communications Plan (NECP) and SAFECOM Nationwide Survey (SNS): Funding Levels and Sources**
- **SAFECOM Guidance and Available Federal Grants**
- **Coordination of Grant Applications**
- **Sustainable Funding Mechanisms**
- **Resources and Actions**
- **Question and Answer Session**



# Webinar Objectives

- Discuss gaps and challenges in funding emergency communications
- Learn about *SAFECOM Guidance on Emergency Communications Grants*
- Know where to search and apply for federal grants
- Use the NECP to prioritize communications needs and coordinate applications for federal financial assistance
- Gain an understanding of the different types of funding mechanisms in use by public safety organizations



# Presenters

## **Eric Runnels**

Cybersecurity and Infrastructure Security Agency

## **Bess Mitchell**

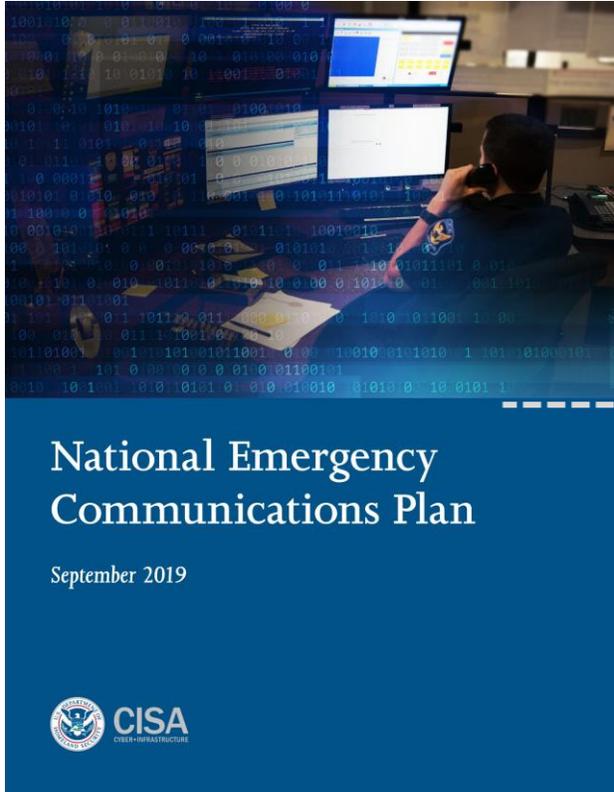
Cybersecurity and Infrastructure Security Agency

## **Joy Sears**

Cybersecurity and Infrastructure Security Agency



# National Emergency Communications Plan



Mandated by Title XVIII of the Homeland Security Act of 2002, the NECP was first published in 2008, and its latest update was published in 2019



The NECP is the Nation's strategic plan to strengthen and enhance emergency communications capabilities



The Plan is designed to provide guidance to those that plan for, coordinate, maintain, invest in, and use communications to support public safety operations



It helps stakeholders enhance and update the policies, governance structures, planning, and protocols that enable responders to communicate and share information under all circumstances



The NECP navigates the complex mission of maintaining and improving emergency communications while also integrating new technologies and capabilities for emergency responders



Eric Runnels  
October 21, 2020

# NECP Goals

**NECP Vision:** To enable the Nation's emergency response community to communicate and share information securely across communications technologies in real time, including all levels of government, jurisdictions, disciplines, organizations, and citizens impacted by any threats or hazards event



## Goal 1: Governance and Leadership

Develop and maintain effective emergency communications governance and leadership across the Emergency Communications Ecosystem



## Goal 2: Planning and Procedures

Develop and update comprehensive emergency communications plans and procedures that address the evolution of risks, capabilities, and technologies across the Emergency Communications Ecosystem



## Goal 3: Training, Exercises, and Evaluation

Develop and deliver training, exercise, and evaluation programs that enhance knowledge and target gaps in all available emergency communications technologies



## Goal 4: Communications Coordination

Improve effective coordination of available operable and interoperable public safety communications capabilities for incidents and planned events



## Goal 5: Technology and Infrastructure

Improve lifecycle management of the systems and equipment that enable emergency responders and public safety officials to share information efficiently and securely



## Goal 6: Cybersecurity

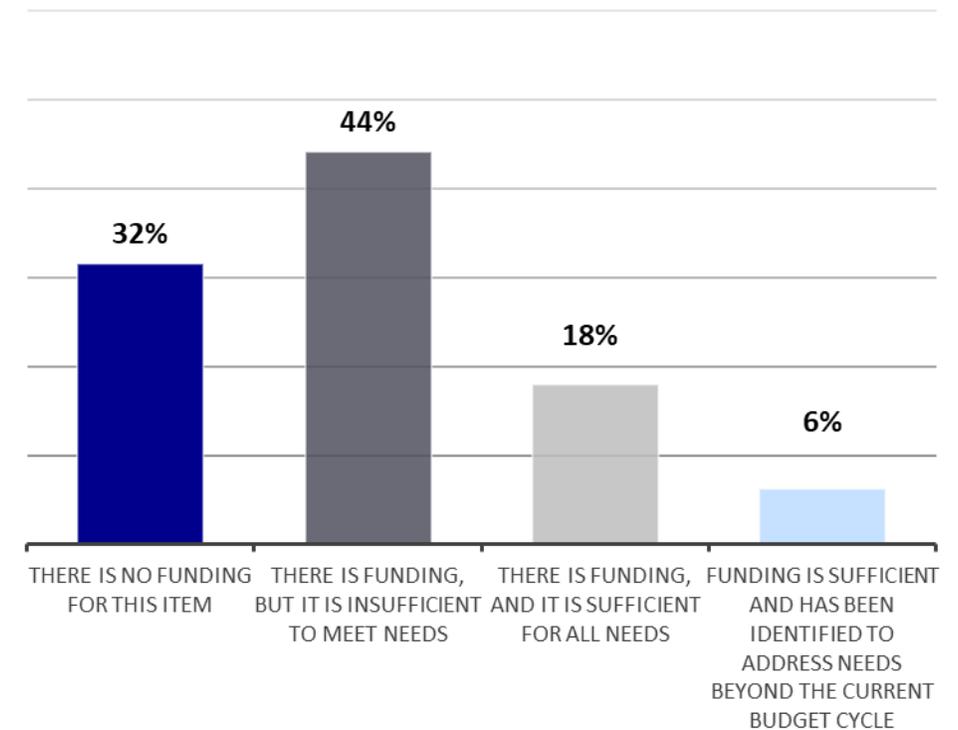
Strengthen the cybersecurity posture of the Emergency Communications Ecosystem



# Funding Overview

- Emergency communications systems and equipment are expensive to purchase, operate, and maintain
- Federal grant-making agencies are encouraged to consistently update their guidance to accommodate the newest technologies and capabilities
- The SNS found that 76% of public safety organizations reported that they have no or insufficient funding for capital investments in emergency communications network systems
- Public safety organizations have turned to various funding mechanisms and resources as alternatives to grants in their efforts to prioritize system sustainment and upgrades

## Funding for Network Systems – Capital Investments



# SAFECOM Nationwide Survey

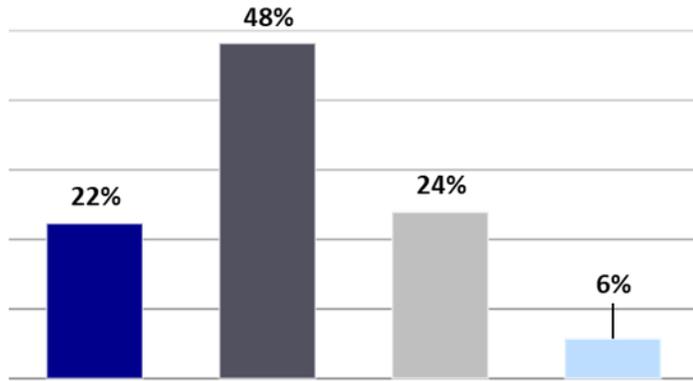


- The SNS is a data collection initiative that supported the content and recommendations of the NECP
- The SNS consisted of 38 questions that span the 5 elements of the *SAFECOM Interoperability Continuum*, plus a security element that accounted for cybersecurity
- Findings from the SNS gauge the status of the Nation's emergency communications capabilities and helped inform the NECP's goals, objectives, and success indicators

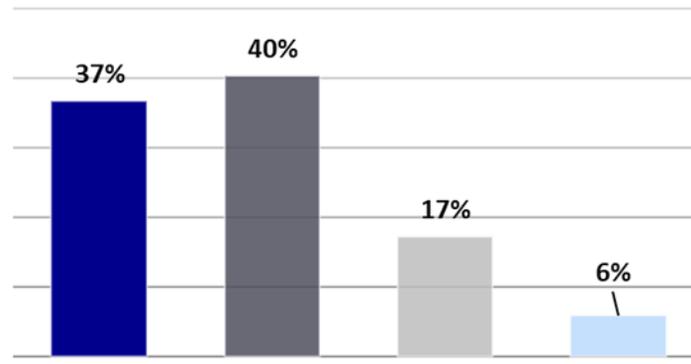


# SNS: Funding

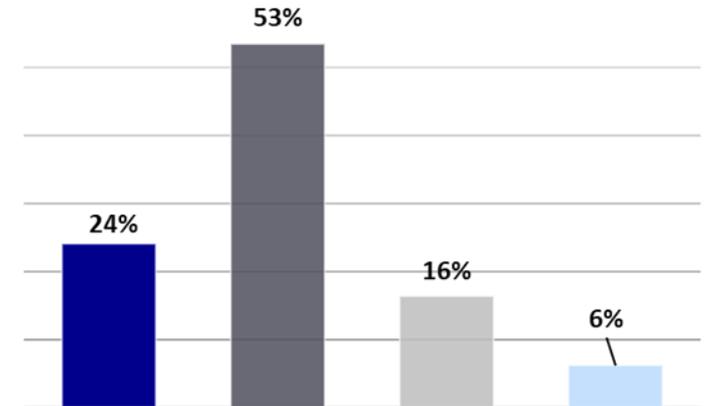
Personnel (Comms Install/O&M)



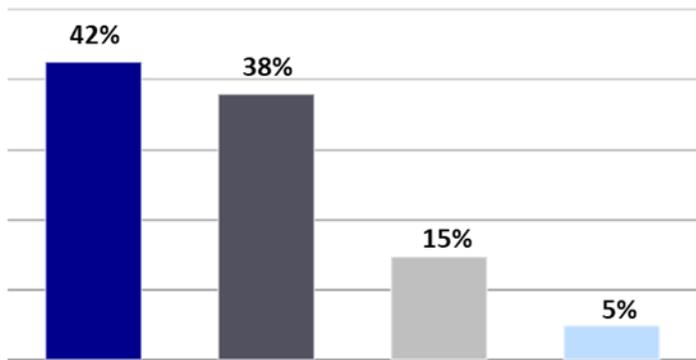
Network Systems – Upgrades



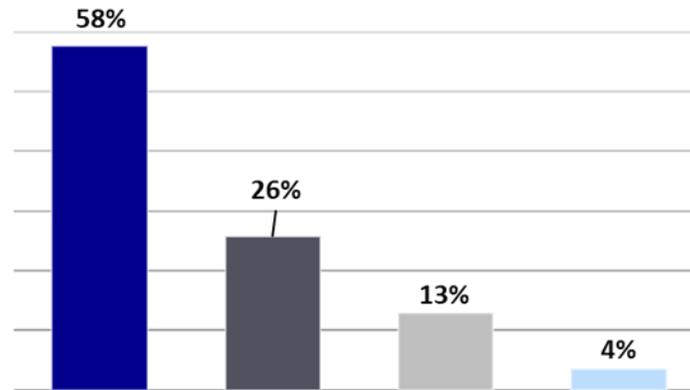
Equipment – Upgrades



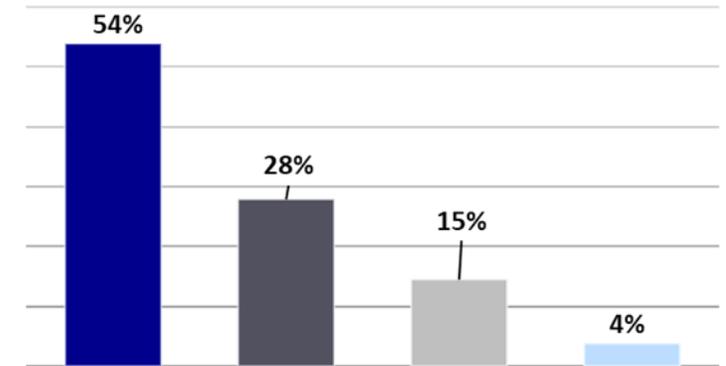
Interoperability Solutions – Capital Investments



Cybersecurity – Capital Investments



Applications/Services – Implementation

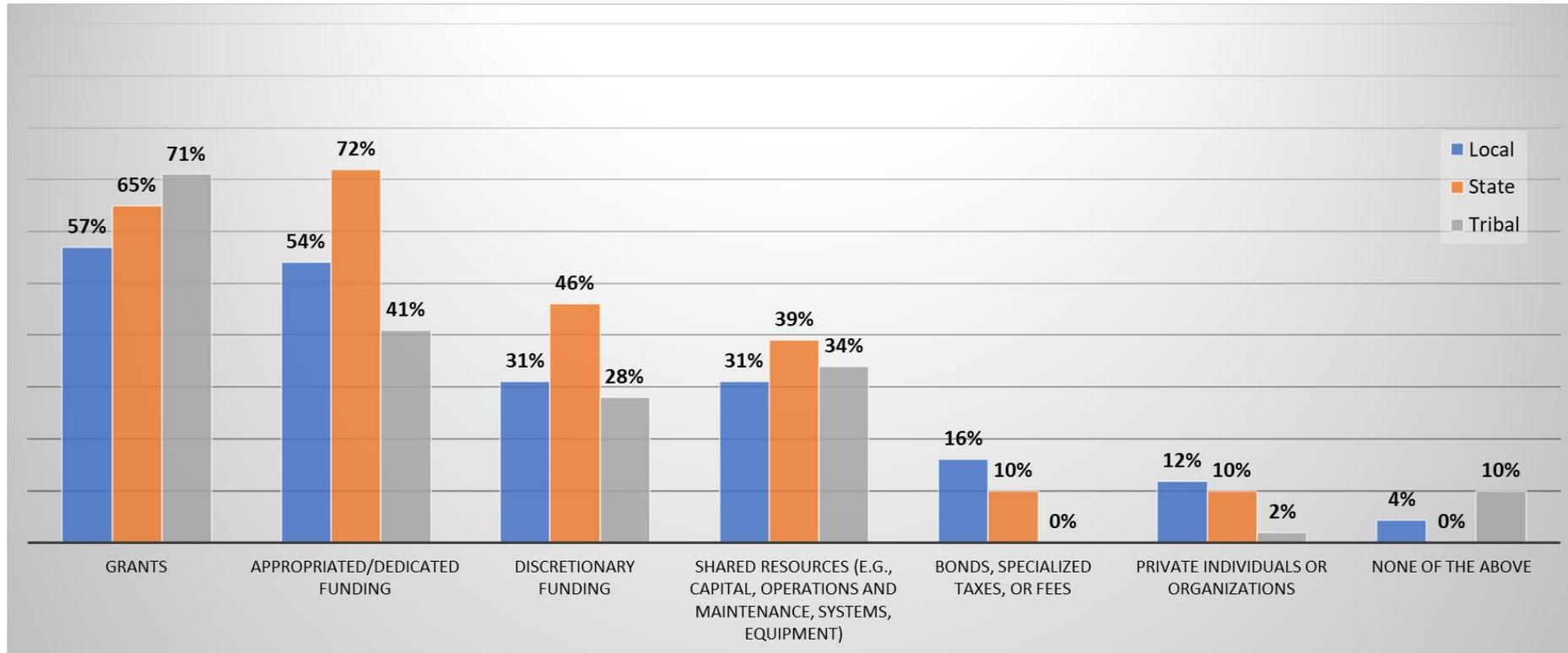


- There is no funding for this item
- There is funding, but it is insufficient to meet needs
- There is funding, and it is sufficient for all needs
- Funding is sufficient and has been identified to address needs beyond the current budget cycle

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October 21, 2020

# SNS: Funding Sources

## Emergency Communications Funding Sources

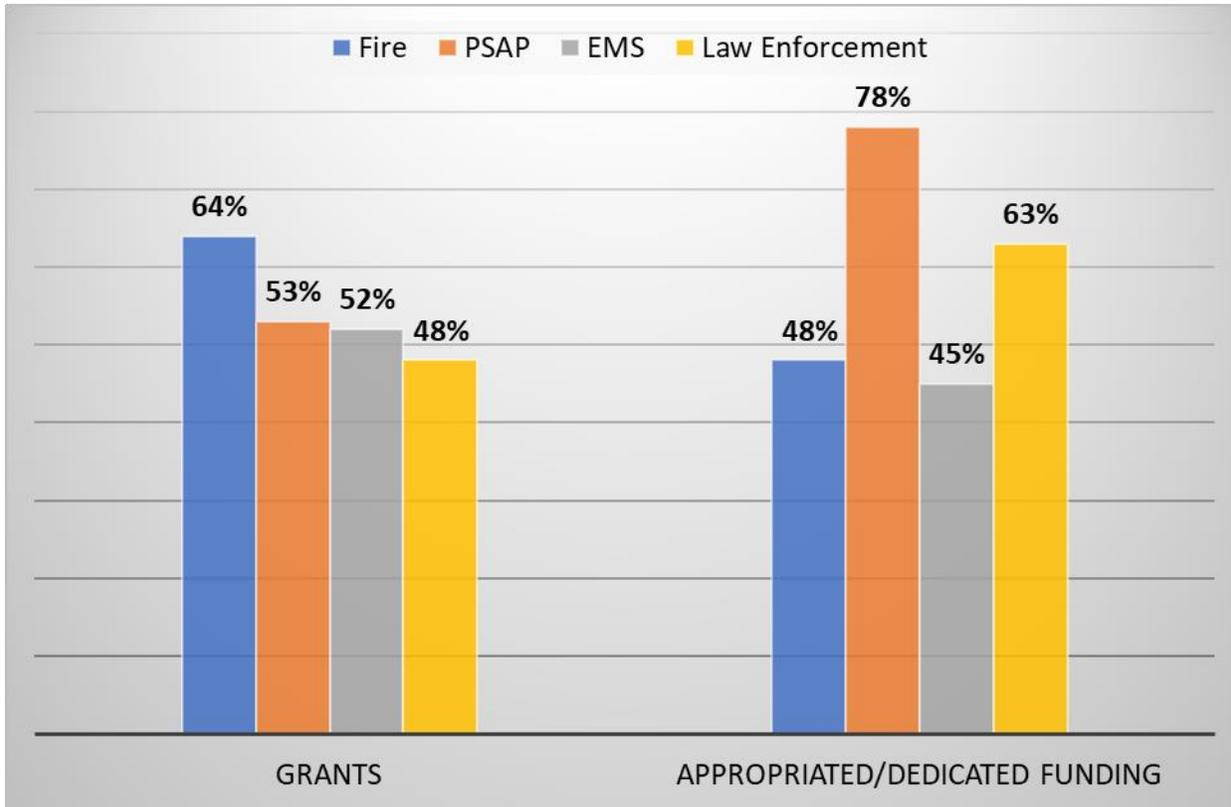


- Of the funding sources identified, local organizations indicated grant funding is the source most used to fund emergency communications

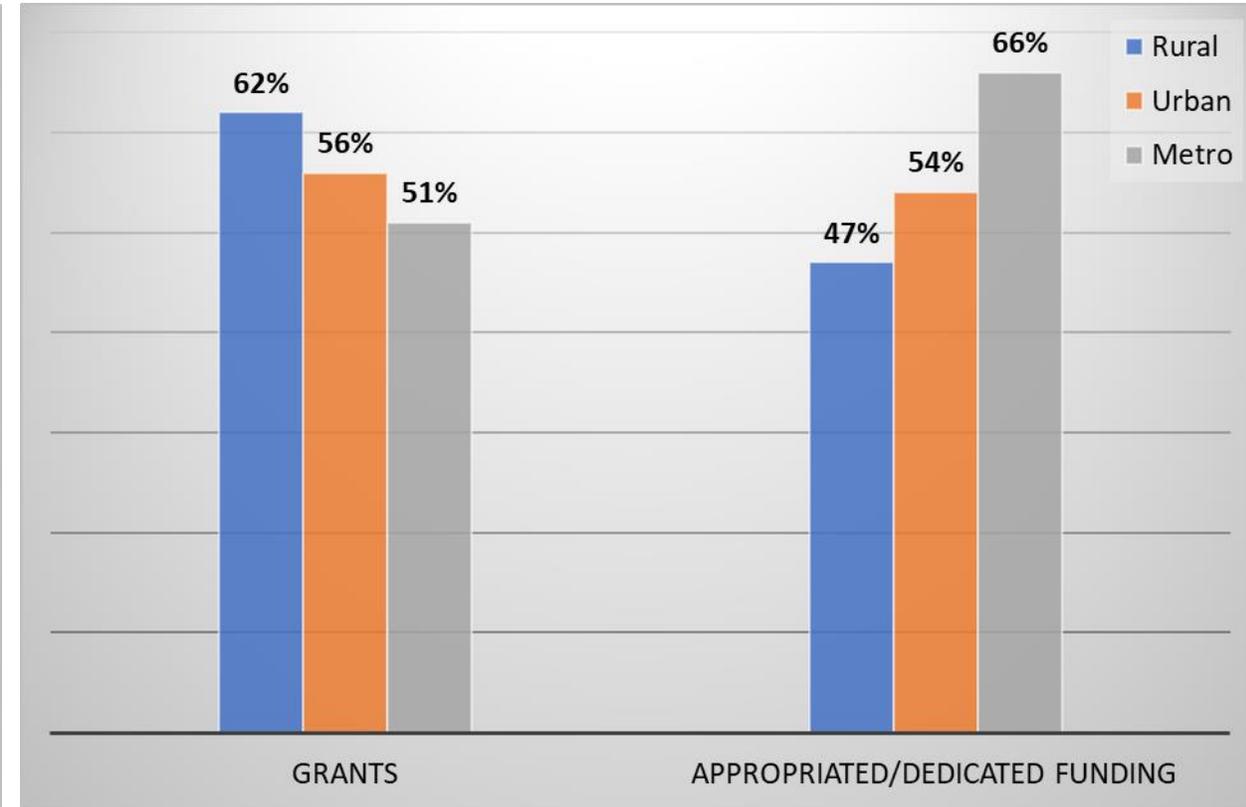


# SNS: Funding Sources Breakdown

## Grants vs. Appropriated Funding by Discipline

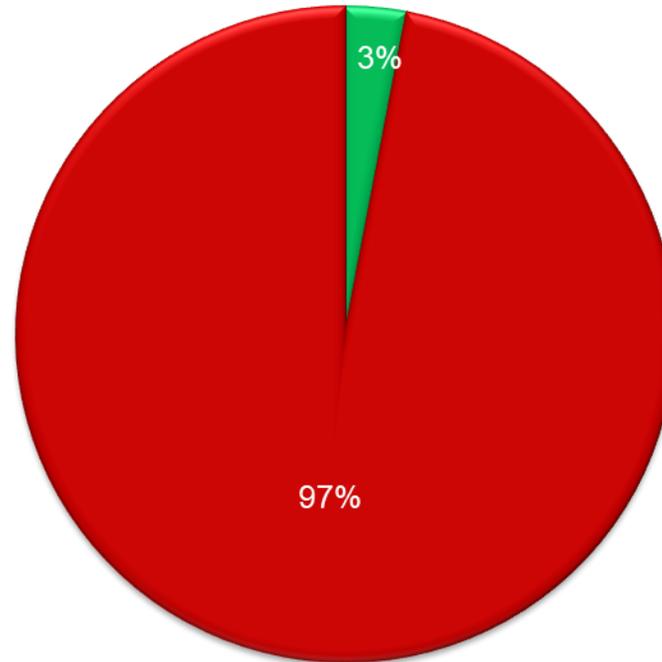


## Grants vs. Appropriated Funding by Geography



# SNS: Funding Guidance

Percent of Public Safety Organizations leveraging SAFECOM Guidance on Emergency Communications Grants



- The guideline has influenced our organization
- The guideline has NOT influenced our organization

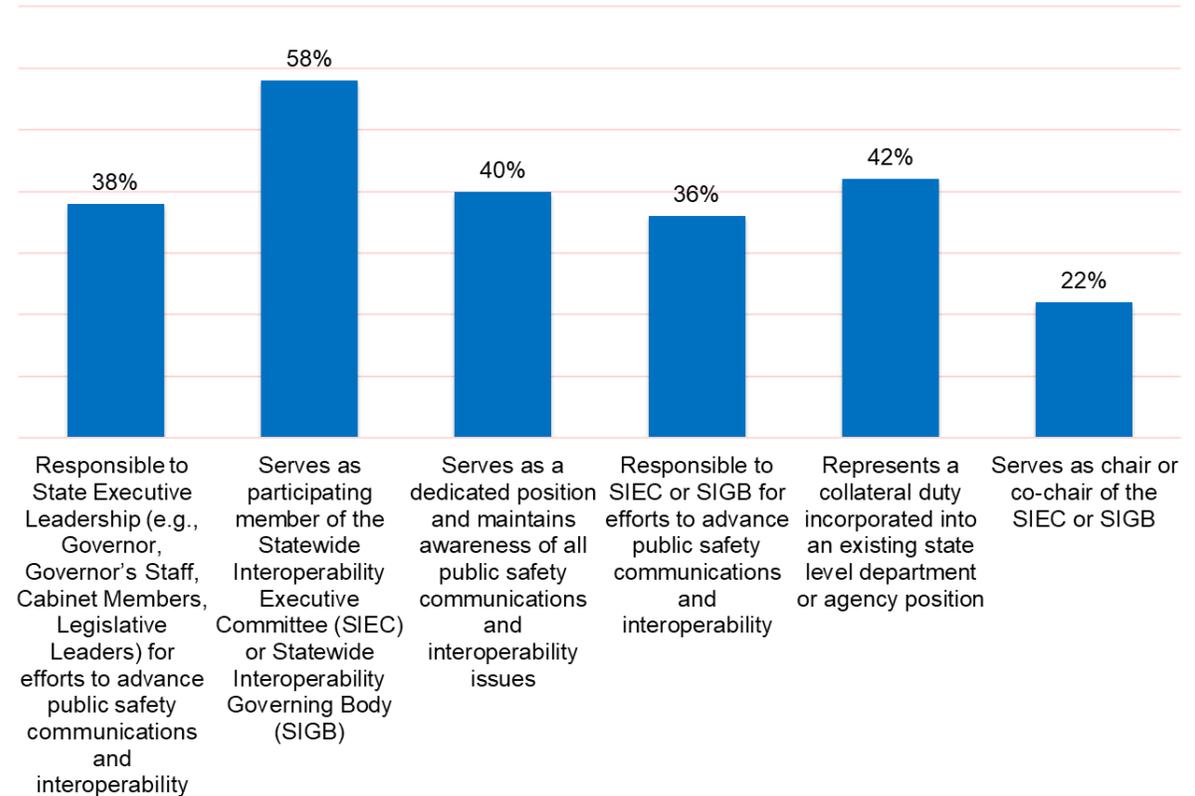
- Only 3% of public safety organizations reported utilizing the *SAFECOM Guidance on Emergency Communications Grants*



# NECP Success Indicators: Funding

- Federal funding authorities develop grant guidance for emergency communications governance and investments consistent with SAFECOM guidelines and the NECP
- State and territorial governance bodies prioritize communications needs and coordinate with the Statewide Interoperability Coordinator (SWIC) and other state-level planners on applications for federal financial assistance
- Public safety organizations and governing bodies identify sustainable funding mechanisms to support the lifecycle planning model

Role and Responsibilities of Statewide Interoperability Coordinators



# SAFECOM Guidance Overview

The essential guide for state, local, tribal, and territorial government agencies planning and applying for federal funding to invest in emergency communications projects



Updated every year by CISA in close coordination with FSLTT stakeholders and partners, SAFECOM Guidance is applicable to all federal grants funding emergency communications



SAFECOM Guidance is recognized as the primary guidance on emergency communications grants by the Administration, OMB, and federal grant program offices



Published prior to the release of DHS Preparedness Grants Notices of Funding Opportunity (NOFOs) in the February–April timeframe, with release date varying based on stakeholder review and Fiscal Year appropriations



# SAFECOM Guidance Guidelines

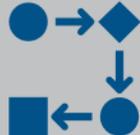
- SAFECOM Guidance identifies investment priorities that align with the NECP's goals, best practices and standards when purchasing communications capabilities, and eligible activities within common costs categories covered under most federal grants funding emergency communications

## Personnel



- Hire full- or part-time staff or consultants to assist with planning, training, and exercise activities

## Planning & Organization



- Develop or enhance communications plans
- Formalize governing bodies
- Execute planning activities

## Training



- Plan, attend, and conduct communications-specific training workshops or meetings, including logistics costs

## Exercises



- Design, develop, conduct, and evaluate interoperable emergency communications exercises

## Equipment

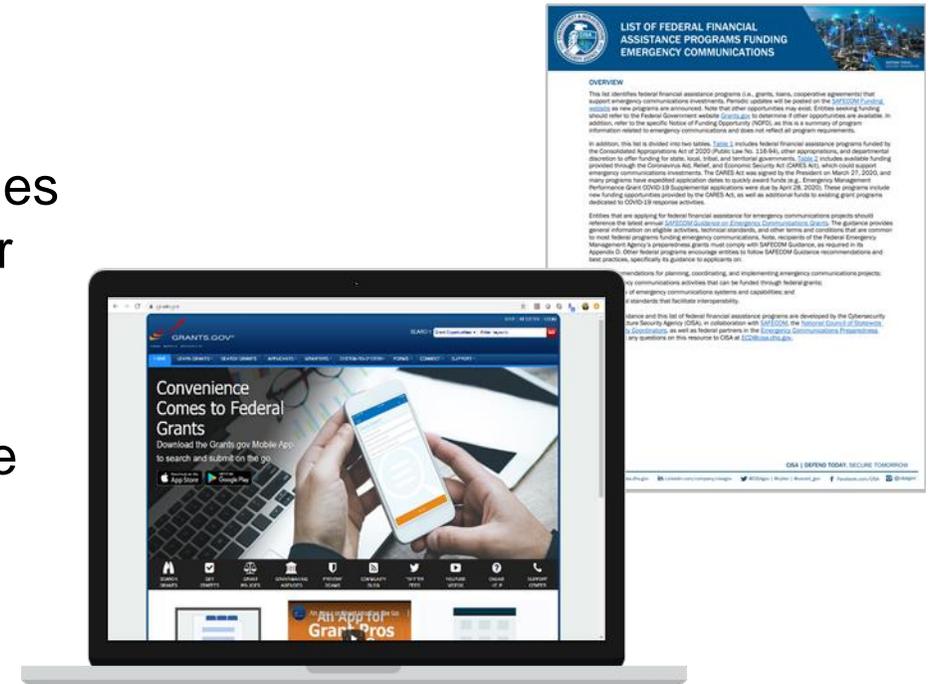


- Upgrade sites and infrastructure
- Purchase standards-based equipment
- Conduct system assessments and threat / vulnerability analyses



# Identifying Federal Funding Opportunities

- SAFECOM Guidance encourages applicants to consider all available funding sources, including traditional grants to help fund initial capital investments or improvements to communications systems, as well as other sources of funding that may partially fund emergency communications projects
- Primary resources include:
  - [Grants.gov](https://www.grants.gov), a common website for federal agencies to post discretionary funding opportunities and for grantees to find and apply to them
  - *List of Federal Financial Assistance Programs Funding Emergency Communications*, a resource that compiles applicable funding opportunities posted on [Grants.gov](https://www.grants.gov)



# Grants.gov

**GRANTS.GOV**  
AND, APPLY, SUCCEED.™

HOME | LEARN GRANTS | SEARCH GRANTS

SEARCH: Grant Opportunities | Enter Keyword... **GO**

## SEARCH GRANTS

**BASIC SEARCH CRITERIA:**

Keyword(s):

Opportunity Number:

CFDA:

**SEARCH**

**OPPORTUNITY STATUS:**

Posted (270)

**ELIGIBILITY:**

- All Eligibilities
- City or township governments (1,145)
- County governments (1,166)
- For profit organizations other than small businesses (1,136)

**CATEGORY:**

- All Categories
- Affordable Care Act (1)
- Agriculture (53)

**SEARCH TIPS | EXPORT DETAILED DATA | Save Search »**

**SORT BY:** Posted Date (Descending) | Update Sort | **DATE RANGE:** All Available | Update Date Range

**1 - 25 OF 2272 MATCHING RESULTS:** « Previous 1 2 3 4 5 6 ... 91 Next »

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date	Close Date
20-610	CISE Community Research Infrastructure	NSF	Posted	09/09/2020	01/28/2021
PAR-20-298	Development of the Fetal Immune System (R01 Clinical Trial Not Allowed)	HHS-NIH11	Posted	09/09/2020	12/07/2023
PAR-20-296	Modules for Enhancing Biomedical Research Workforce Training (R25 Clinical Trial Not Allowed)	HHS-NIH11	Posted	09/09/2020	06/19/2023
HHS-2021-ACF-OHS-CH-R02-1937	Head Start/Early Head Start Grantee -- United States Virgin Islands	HHS-ACF-OHS	Forecasted	09/09/2020	
20201216-FZ	Public Scholars	NEH	Posted	09/09/2020	12/16/2020
P20AS00098	Japanese American Confinement Sites Grant Program	DOI-NPS	Posted	09/09/2020	11/09/2020
EPA-R10-PS-2020-001	Puget Sound Action Agenda -- Implementation Strategies and Actions for Vital Sign Recovery Assistance Program	EPA	Posted	09/09/2020	11/09/2020
RFI-720656-20IFPI	Request for Information -Improved Family planning Initiative in Mozambique	USAID-MOZ	Forecasted	09/09/2020	
BIA-EMDP-2020	Energy and Mineral Development Program (EMDP)	DOI-BIA	Posted	09/09/2020	12/02/2020
N00174200001	Naval Engineering Education Consortium (NEEC) Broad Agency Announcement for FY20	DOD-ONR-SEA-NSWCII	Posted	09/09/2020	10/30/2020
72066920RFA00002	Liberia Elections and Democracy (LEAD) Activity	USAID-LIB	Posted	09/08/2020	10/09/2020
72049220RFA00003	Sustainable Coastal Fisheries Management Activity in the Pacific Region	USAID-PHI	Posted	09/08/2020	10/19/2020
CDC-RFA-CD21-2101	National Foundation for the Centers for Disease Control and Prevention	HHS-CDC-OD	Posted	09/08/2020	12/01/2020
20-01	FAA Aviation Research Grants Program	DOT-FAA-FAA ARG	Posted	09/08/2020	09/07/2027



Joy Sears  
October 21, 2020

# List of Federal Programs

- This is an easy-to-use resource for grant applicants to identify applicable emergency communications programs
- CISA compiles information from federal partners on upcoming funding opportunities, as well as monitors [Grants.gov](https://www.Grants.gov) on a weekly basis to populate the list
- Periodic updates are posted as new programs are announced throughout the year



**FISCAL YEAR 2020 APP**

List of Federal Financial Assistance Programs Funding Emergency Communications

Office	Financial Assistance	Program Amount, Application Deadline, and Allocation Method	Eligible Applicants, Objectives, and Emergency Communications-Related Allowable Costs
Department of Agriculture (USDA)	Communications	Program Amount: \$311,772,500 Application Deadline: 6/19/2020 Competitive: Minimum 20% match requirement	<p><b>Eligible Applicants:</b> State governments, Class II or Class III railroads, Amtrak and other rail carriers</p> <p><b>Objectives:</b> Funds rail safety projects such as grade crossing enhancements, rail line relocations, and technology improvements</p> <p><b>Training:</b> Rail safety training and implementation of Positive Train Control systems</p> <p><b>Equipment:</b> Intercity passenger rail equipment, back office systems, wayside, communications, and onboard hardware equipment; software; equipment installation; spectrum; system testing</p>

**CARES ACT GRANTS**

The CARES Act includes over \$2.2 billion in supplemental funding for new and existing emergency communications, listed below.

Office	Financial Assistance	Funding, Application Deadline, and Allocation Method	Eligible Applicants and Emergency Communications-Related Allowable Costs
Department of Justice	Communications	Funding: \$25,000,000 in supplemental program funding; available until expended Application Deadline: First application period was due 4/10/2020; second application period due 7/13/2020 Allocation Method: Eligible projects are selected based on specific criteria in the NOFO; minimum 15% match is required	<p><b>Eligible Applicants:</b> Entities that provide education or health care through telecommunications, including most state and local governmental entities, federally-recognized tribes, nonprofits, for-profit businesses, and a consortium of other eligible entities</p> <p><b>Allowable Costs:</b> Acquisition of eligible capital assets, such as broadband transmission facilities, audio, video and interactive video equipment, terminal and data terminal equipment, computer hardware, network components, and software; inside wiring and similar infrastructure; instructional programming</p>



# List of Federal Programs: Example

- For each applicable federal program, this list summarizes available funding amounts, application deadlines, eligible applicants, and allowable costs that may relate to emergency communications

Office	Financial Assistance Program Description and Website	Program Amount, Application Deadline, and Allocation Method	Eligible Applicants, Objectives, and Emergency Communications-Related Allowable Costs
<b>Department of Homeland Security (DHS)</b>			
Federal Emergency Management Agency (FEMA)	<p><a href="#"><u>Emergency Management Performance Grant (EMPG)</u></a></p> <p>EMPG assists state, local, tribal, and territorial governments in preparing for all hazards. The intent is to provide grant funding to assist state emergency management agencies in obtaining the resources required to support the National Preparedness Goal of a secure and resilient Nation.</p>	<p><b>Program Amount:</b> \$355,100,000</p> <p><b>Application Deadline:</b> 4/15/2020</p> <p><b>Formula-based:</b> Amounts for each state/territory are listed in the NOFO; 50% match is required</p>	<p><b>Eligible Applicants:</b> State Administrative Agency (SAA) of states/territories or Emergency Management Agency</p> <p><b>Objectives:</b> Funds activities that address cybersecurity and building and sustaining core capabilities</p> <p><b>Planning and Organization:</b> Developing/updating Statewide Communication Interoperability Plan (SCIP), Tactical Interoperability Communications Plans, Threat and Hazard Identification and Risk Assessment, Stakeholder Preparedness Review, and Continuity of Operations</p> <p><b>Training/Exercises:</b> Develop, deliver, attend, and evaluate training and exercises</p> <p><b>Equipment:</b> Cybersecurity enhancements, interoperable communications; maintenance and sustainment (e.g., upgrades, user fees, warranties); construction/renovation of communication towers</p>



# SWIC Coordination of Grant Applications



[cisa.gov/safecom/ncswic-membership](https://cisa.gov/safecom/ncswic-membership)

Bess Mitchell  
October 21, 2020

# Alternative Funding Sources

FUNDING MECHANISMS	CAPITAL COSTS	ONGOING COSTS	COST-SAVINGS
 State and Local Funds	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
 System User Fees	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
 911 Surcharges	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
 Bonds	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
 Unique Funding Streams	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
 Special Taxes	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
 Leasing and Licensing Owned Towers and Infrastructure to Other Entities	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
 Traffic Ticket Fees and Vehicle Surcharges	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
 Public-Private Partnerships	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
 Leasing Equipment	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
 Grants	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

- Public safety agencies must increasingly rely on alternative funding mechanisms (beyond grants) to build, improve, expand, and support public safety communications systems
- SAFECOM's *Funding Mechanisms Guide for Public Safety Communications* describes common funding mechanisms, considerations, and examples of each



# Alternative Funding Sources



## State and Local Funds

- Funds made available through state and local budget cycles for specific emergency communications projects
- Ideally serve as the primary funding source for public safety communications systems
- **Example:** Indiana's state legislature redirected an existing portion of each Bureau of Motor Vehicle transaction to ensure investments in public safety interoperable communications



## System User Fees

- Direct charges to end users for the use of emergency communications products or systems, including voice and/or data services
- Can be used towards operations, maintenance, and capital equipment costs for public safety communications-related investments
- **Example:** To sustain its public safety communications system, Michigan charges fees to members and non-members, including user fees



# Alternative Funding Sources

911

## 911 Surcharges

- Minor fee applied to each phone line able to use 911 services, including wireline, wireless, and Voice over Internet Protocol (VoIP) phone numbers
- Provide a steady revenue source for capital and ongoing costs
- **Example:** Pennsylvania changed its 911 Emergency Telephone Act to raise the monthly per device fee for system improvements and implementation of Next Generation 911 systems



## Bonds

- Debt obligations that are repaid through taxes or fees over time, with interest
- Provide a low-risk, stable funding option for capital and ongoing costs
- **Example:** Arkansas identified multiple funding methods, including more than \$20 million in tax-exempt bond funds, to create the Arkansas Wireless Information Network

# Alternative Funding Sources



## Unique Funding Streams

- Non-traditional funding sources, including gambling tax revenues and surcharges (e.g., internet connection surcharges)
- Often used for capital costs associated with emergency communications projects
- **Example:** Louisiana fulfills annual appropriations requests for the Louisiana Wireless Information Network from different revenue streams, including riverboat gambling taxes



## Special Taxes

- Taxes that require a special vote from the citizenry to establish specific funding streams for public safety improvements
- Often used for capital costs associated with emergency communications projects
- **Example:** A Georgia county approved a Special Purpose Local Option Sales Tax to pay for infrastructure improvements



# Alternative Funding Sources



## Leasing & Licensing Owned Towers

- Revenue generated by leasing infrastructure and excess tower capacity to other public and private entities
- Often used for ongoing operational, maintenance, and upgrade costs, or payment on debt service bonds
- **Example:** Michigan charges fees for collocating equipment on towers, which are used for the payment of debt service for bonds that financed the construction of the communications system



## Traffic Ticket and Vehicle Surcharges

- Fees for traffic tickets and vehicle surcharges that support emergency communications
- Often used for overtime staffing, system enhancements, or portions of operational costs
- **Example:** Florida leverages motor vehicle and vessel registration surcharges to maintain its statewide radio system, as well as fees applied to criminal offense and moving traffic violations

# Alternative Funding Sources



## Public-Private Partnerships

- Agreements among public and private entities codified in signed contracts with expiration dates, including terms and conditions for use and maintenance of equipment
- Used as a cost savings mechanism for initial system investments (e.g., infrastructure, radios)
- **Example:** South Carolina partnered with a private utility company to build its statewide system, which reduced costs and improved interoperability for all system users



## Leasing Equipment

- Method of acquiring equipment with minimal initial expenditures, as well as spread costs over several years
- Often used as a cost savings mechanism
- May include maintenance services, hardware replacements, or software upgrades
- **Example:** A city in California used a lease-to-own option to acquire new radios to join and access the regional radio system

# How You Can Take Action

- Take steps for your organization or jurisdiction to implement the NECP and achieve its success indicators
- Use the SAFECOM Guidance when planning emergency communications projects and identifying applicable grants
- Prioritize emergency communications needs and coordinate with the SWIC on applications for federal financial assistance
- Develop or promote a diverse portfolio of funding mechanisms to sustain emergency communications systems



# Resources

- SAFECOM Funding Resources: [cisa.gov/safecom/funding](https://cisa.gov/safecom/funding)
  - *SAFECOM Guidance on Emergency Communications Grants – Updated annually*
  - *List of Emergency Communications Financial Assistance Programs – Updated frequently*
  - *Funding Mechanisms Guide for Public Safety Communications – 2020*
- [Statewide Interoperability Coordinators](#)
- [Emergency Communications Technical Assistance and Planning Guide: Grant Funding for Emergency Communications Webinar](#)
- [National Emergency Communications Plan](#)
- [SAFECOM Nationwide Survey](#)



Questions?



# Upcoming Webinars

Join the Cybersecurity and Infrastructure Security Agency for webinars focused on:

## Implementing the National Emergency Communications Plan



5G is Here! How Will This Impact Emergency Communications?

**December 9<sup>th</sup> at 1pm ET**

To join, use:

Webinar Link (for visual): <https://share.dhs.gov/necpwebinars>

Dial-In (for audio): 800-897-5813





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